

Currency and Interest rate management

More control, lower transaction costs, better results.

How can ICC help you to 'co-manage' your currency and interest rate risks?

Your current situation

After gaining a good understanding of your exposures and knowing what is and what is not possible from your operational activities, we proceed as follows.

Market Outlook

Developing a sound market view

Reliable, ongoing currency and interest rate management requires a soundly based market outlook. With over 30 years of experience in this area, ICC's independent market specialists are able to present the most likely scenarios for the medium term, including the arguments for and against. ICC keeps you updated with clear and concise weekly reports and regular telephone briefings, either on your initiative, or ours.

Strategy

Putting your strategy to work

The next step is to translate your vision into the best possible hedging strategy - the most complex aspect of risk management. ICC will be your independent sounding board and proactively support you with high-impact decisions, such as when and how to act. Treasury products play an important part in this process. But how do they work? What are the pros and cons? What products, or combination of products, are useful for your situation and at what cost? Our continuous advice will be your guide.

Costs

Lower transaction costs

If you carry out transactions at your banks, your bank's role will shift from adviser to one in which it will try to maximise its margin at the moment of execution - especially on interest rate swaps and currency options. ICC has the same systems, pricing models and people as the major banks, but there is a big difference - we are entirely on your side. ICC will tell you the real-time market rates and the margins the banks try to charge you, so you can negotiate much better rates and generate large savings. This creates a level playing field between you and your bank - one that benefits you.

Positions

Managing your positions

Good currency and interest rate management is continuous and not just a one-time operation. It is useful to hold your positions at certain times against the current market situation and investigate the possibility of any optimisation. We actively follow your positions and contact you when we feel a certain transaction is advisable. Such optimised positions often lead to a much better result in the mid-term.